



## PRESS RELEASE

**AKKO Invest is planning on further acquisitions following the purchase of NEO Property**

**Budapest, February 26, 2021 – AKKO Invest has successfully completed the acquisition of NEO Property Services Zrt. The HUF 18.5 billion worth acquisition, which is rather significant in the Hungarian facility management and property services segment, was financed by AKKO's own financial resources and bank loans, and the seller was the WING Group. NEO is on a dynamic growth path: its revenue has been almost doubled since 2015, and it is planning on acquisitions and introducing new services in the future, besides the continued organic growth. AKKO Invest, listed in the Premium category of the Budapest Stock Exchange, is examining the possibility of further acquisitions following the closing of this transaction, with the aim of becoming a major asset manager in the Hungarian capital market. In order to finance its growth, the asset manager had decided earlier about a maximum tenfold increase of its share capital.**



AKKO Invest Nyrt. has purchased one of the leading facility management and property services companies in Hungary, NEO Property Services Zrt. (previously STRABAG Property and Facility), listed in the Premium category of the Budapest Stock Exchange, for HUF 18.5 billion from the WING Group. NEO achieved a HUF 23.3 billion revenue and a HUF 1.5 billion EBITDA (earnings before interest, tax, depreciation and amortization) in 2019, and based on preliminary data, the company continued to grow in 2020 as well. NEO is on a dynamic growth path: its revenue has been almost doubled since 2015, and it is planning on acquisitions and introducing new services in the future, besides the continued organic growth. The transaction was financed by AKKO's own resources and the 15-year loan of HUF 12 billion provided by OTP Bank Nyrt.

**Regarding the acquisition, Zoltán Prutkay, President of AKKO Invest explained that now they had completed the largest acquisition in the history of AKKO, and this had been a significant step for the company towards the realization of its growth plans, which aim to make them a major asset manager company of the Hungarian capital market. AKKO Invest supports the management and the growth strategy of NEO, the realization of which is reinforced by AKKO's stable capital market and ownership background. Zoltán Prutkay talked about that AKKO had further significant growth plans, and so they were looking into new potential acquisitions as well, for the financing of which AKKO Invest has decided about the possibility of a maximum tenfold increase of its share capital.**

**Noah Steinberg, Chairman and CEO of WING Zrt. said: "We are proud that over the past years we have managed to further strengthen the leading position of Neo Property Services Zrt. in the property-related services market, and that we could sell a dynamically growing company to AKKO Invest. This transaction is in line with our company's growth strategy over recent years, which aims to maintain our leading role in the Hungarian real estate market and to become a significant market player in the international real estate market. Therefore, we focus our operation on regional expansion as well as our Hungarian property development and investment activities. AKKO Invest, as a stock exchange company, can provide new possibilities for NEO Property Services.**



WING is active in all real estate market segments, whether it is residential properties, office buildings, industrial properties, shopping centers or hotels in Hungary, or, via its subsidiary Echo Investment, offices and residential projects in Poland.”

**László Vágó, CEO of NEO Property Services Zrt.** said the following: “Having a new owner, our aim continues to be the professional operation supported by continuous innovations, stable growth that can be sustained in the long-term, and preserving our leading position in the property management market. The basis for these objectives is the comprehensive service provided in accordance with the needs of our clients in the fields of integrated facility management (FM), property management (PM) and fit-out construction projects.”

### **NEO Property Services is one of the leading facility management and property services companies in Hungary.**

Since its foundation in 1999, NEO Property Services has been one of the leading facility management and property services companies in Hungary. Its operations include facility management and property management, as well as the project management related to real estate investments. Thanks to its national coverage, operational organization, as well as its complex services built on synergies and tailored to client needs, NEO has established stable partnerships with its key partners for long years of cooperation. The company has over 170 clients, including the Corvinus University of Budapest, ELMŰ-ÉMÁSZ, Magyar Telekom, MÁV, MOL, STRABAG and WING. On behalf of its partners, it is responsible for the maintenance of more than 10 million m<sup>2</sup> of outskirts areas, and for the management of more than 3 million m<sup>2</sup> of real estate areas, providing jobs for more than 650 employees. The company is on a steady growth path: In 2019, both its revenue and EBITDA increased by 19% and, based on preliminary data, NEO continued to grow in 2020 as well. The company’s objective is to reach a revenue of HUF 29 billion and an EBITDA of HUF 2.1 billion by the year 2025.

#### **AKKO Invest Nyrt.**

AKKO Invest Nyrt., a company listed in the Premium category of the Budapest Stock Exchange, is involved in asset management, and has been listed on the stock exchange since 2011. Its operations are primarily focused on real economy investments, including the purchasing of company shares and properties that are promising both in terms of growth and profitability. The main objective of AKKO Invest is to operate as an asset management company that represents readily definable asset-based values through the continuous expansion of its investment portfolio.

[www.akkoinvest.hu](http://www.akkoinvest.hu)

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