

PRESS RELEASE

AutoWallis Sales Report H1 2026

New vehicle sales continue to accelerate in AutoWallis' Retail Business Unit

Budapest, July 15, 2026 – The favorable trends seen in the first three months of the year continued, with new vehicle sales in the AutoWallis Group's Retail Business Unit increasing by nearly 10% overall in the first half of the year. Meanwhile, the Distribution Business Unit narrowed its decline to 3.5%, primarily thanks to sales of brands newly added to its portfolio last year. The Mobility Services Business Unit of AutoWallis closed a strong quarter once again, while service activity also increased. AutoWallis expects sales to strengthen further during the remainder of the year.

The **Retail Business Unit** of AutoWallis Group continued to deliver a strong performance in the second quarter, increasing new vehicle sales in the markets covered by the Company by 9.7% to 6,417 units in the first six months of the year. Used vehicle sales declined by an overall 5.6% to 1,762 units. This was partly attributable to a fleet replacement carried out by the Group's Mobility Services Business Unit in the base period, the first half of 2025, during which some of the vehicles from the previous fleet were sold through AutoWallis' dealership network. Growth in the number of service hours accelerated in the second quarter, increasing the total for the first six months of the year by 3.7% to 166,593. This was primarily due to the 1.4% organic growth and the contribution of the service center opened in Debrecen last year.

The **Distribution Business Unit** of AutoWallis significantly increased its sales in the second quarter compared to the first three months of the year. As a result, it sold 17,946 vehicles in the first half. While sales in the first quarter were still substantially below the base-period figure, the 10,270 vehicles sold in the second quarter represented a decline of only 1.8% compared to the same period last year. Thanks to the improving trend, the 5.8% decline recorded in the first quarter narrowed to 3.5% by the end of the first half. This decline was primarily driven by a 1,577-unit decrease in KGM sales, followed by a shortfall of 203 units in Opel sales. In addition, the comparison base from last year was supported by significant fleet transactions, while Opel's figures this year were adversely affected by production difficulties and lower output caused by component shortages resulting from the closure of the Strait of Hormuz. The lower volumes of the larger brands were only partly offset by brands that had not yet been sold in the first half of last year, including Nissan, with an additional 605 units. As previously indicated by the Company, the decline recorded by the Distribution Business Unit in the first quarter was considered temporary. Following the favorable trends seen in the second quarter, further growth is expected in the coming period. Opel vehicles whose delivery was delayed in the second quarter may arrive in the second half of the year to fulfill outstanding customer orders.

The **Mobility Services Business Unit** of AutoWallis, which includes the Group's short- and long-term vehicle rental and fleet management activities, increased the number of rental events by 4.1% to 200,314, while the number of rental days rose by 16% to 115,837. Growth in rental days accelerated further compared to the first quarter, driven by the dynamic increase in airport passenger traffic. The AutoWallis Group's average fleet size increased by 5.4% to 4,099 vehicles in the first six months of the year.



Commenting on the second-quarter sales figures and the outlook, Gábor Ormosy, CEO of AutoWallis, said that the Company had succeeded in narrowing the decline recorded by the Distribution Business Unit in the first quarter during the second quarter. He added that the 3.5% decline still visible at the end of the first half was also considered temporary, with orders already placed indicating growth in the coming period. For the remainder of the year, AutoWallis expects further growth in the region's automotive markets, as well as continued organic growth for the Group.

	H1, 2026	H1, 2025	Changes
Distribution Business Unit			
Number of new vehicles sold (pcs.)	17 946	18 599	-3,5%
Retail Business Unit			
Number of new vehicles sold (pcs.)	6 417	5 849	+9,7%
Number of used vehicles sold (pcs.)	1 762	1 866	-5,6%
Total Vehicle Sales	26 125	26 314	-0,7%
<i>Of which: intra-group new vehicle sales</i>	<i>2 303</i>	<i>1 652</i>	<i>+39,4%</i>
Number of service hours (hours)	166 593	160 590	+3,7%
Mobility Services Business Unit			
Number of rental events - Short-term vehicle rental (pcs) **	200 314	192 358	+4,1%
Number of rental/use days - Short-term vehicle rental (pcs) **	115 837	99 821	+16,0%
Fleet size - Related to vehicle rentals (pcs.)***	4 099	3 888	+5,4%

*** Important information:**

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Preliminary, non-consolidated data.

The data published in the AutoWallis Sales Report (hereinafter referred to as "Data") are compiled based on the estimates of AutoWallis Plc. and its subsidiaries. The published Data are solely for informational purposes; AutoWallis Plc. assumes no liability for their completeness or accuracy.

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Planned publication(s):

Q1-Q3, 2026

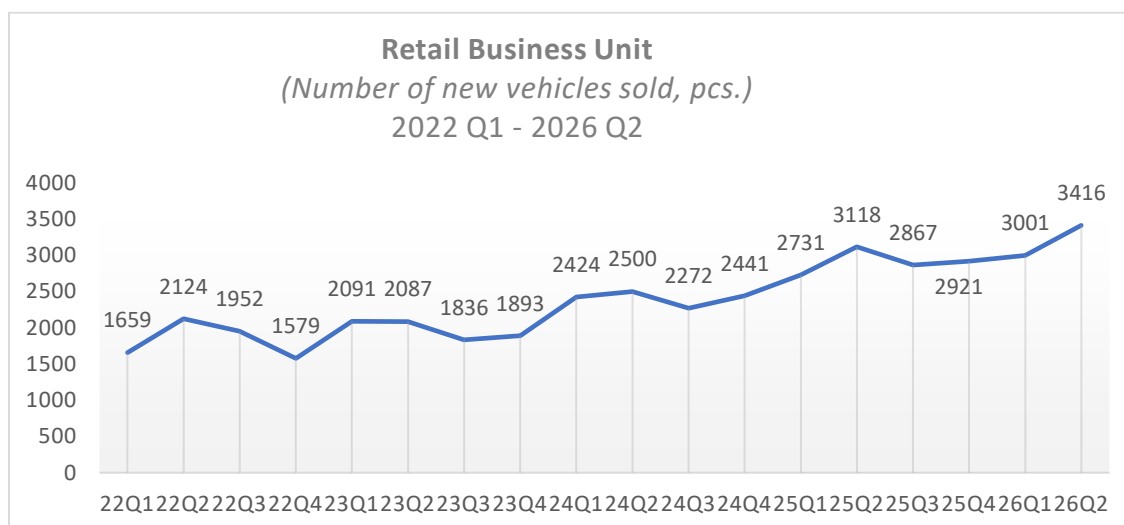
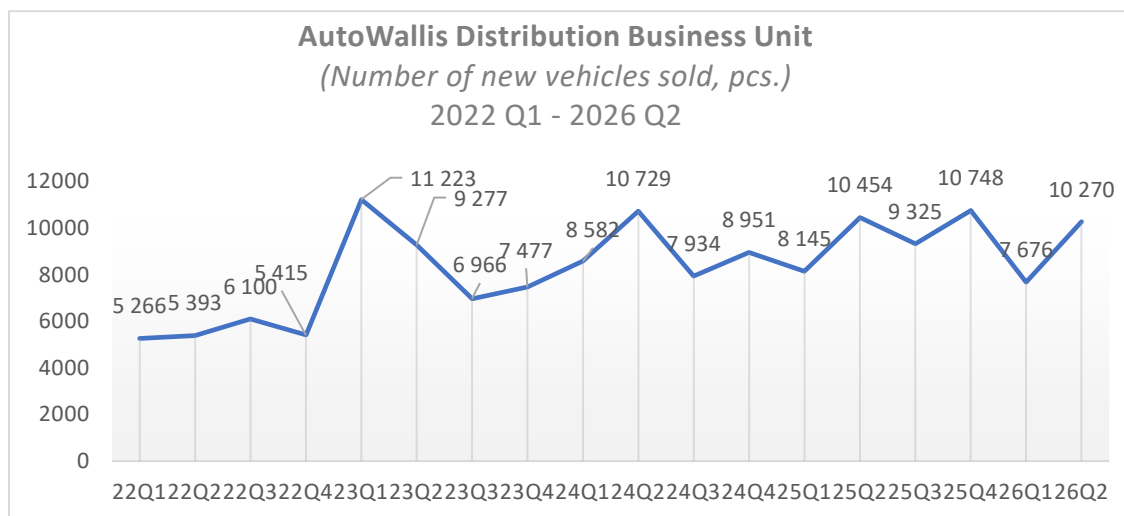
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The AutoWallis Plc. Sales Report is published on the 15. day of the month following each quarter (should it fall on a weekend or bank holiday, it is published on the next business day).

** Starting from 2024, includes the data of wigo carsharing.

*** The combined figures of short-term vehicle rental, long-term vehicle rental, independent fleet management, and car sharing.





About AutoWallis

Listed on the Prime Market of the Budapest Stock Exchange and the BUX and BUMIX indices, AutoWallis is the leading integrated car and mobility service provider in the Central and Eastern European region. It is important for the company to continuously expand its portfolio of automotive retail and mobility services, through organic and acquisition growth and to operate as a classic, conservative group with a business policy in line with ESG values and sensitive to social and environmental challenges. AutoWallis is present in 17 countries of the Central and Eastern European region (Albania, Austria, Bosnia and Herzegovina, Czech Republic, Bulgaria, Croatia, Greece, Hungary, Kosovo, Moldova, Montenegro, North Macedonia, Poland, Romania, Serbia, Slovakia, Slovenia) with wholesale and retail motor vehicle and parts distribution, service, short-, and long-term car rental. Brands represented by the AutoWallis' Distribution Business Unit include Alpine, BYD, Dacia, Farizon, Geely, Isuzu, Jaguar, KGM, Land Rover, NIO, Nissan, Opel, Renault, XPENG, plus MG and Saab aftermarket. The brands represented by the Retail Business Unit include BMW cars and motorcycles, BYD, Dacia, Ford, Isuzu, Jaguar, KGM, KIA, Land Rover, Lexus, Maserati, Mercedes-Benz, Mercedes-Benz Trucks, MINI, NIO, Nissan, Opel, Peugeot, Renault, Suzuki, Toyota, XPENG, JoAutok.hu and AUTO-LICIT.HU, while the Mobility Services Business Unit is present on the Hungarian market with the brands wigo carsharing, wigo fleet, Sixt rent-a-car.

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